

Sensei Solution Announces Strategic Partnership with Southern States, LLC

Accelerating Smart Grid Solutions to Address Growing Market Demand

Charlotte, NC, October 25, 2011- Sensei Solutions, a leading provider of Electric Utility Smart Grid solutions, today announced an equity investment by and strategic partnership with, Southern States, LLC, a product and innovation leader in high voltage switching.

The equity investment will accelerate the development of new products and solutions for real-time monitoring of critical utility generation, transmission and distribution assets. The investment will also facilitate expansion of Sensei's domestic and international market strategies.

"In this partnership with Southern States, we have an amazing opportunity to accelerate the development and adoption of next generation solutions that provide comprehensive monitoring for substation assets, high voltage transmission lines and integrated circuits. These solutions will provide our utility customers greater reliability and significant cost savings, while addressing growing regulatory oversight," said Ashley Campbell, CEO of Sensei Solutions. "At a time when utilities require greater visibility into critical infrastructure assets, we are extremely pleased to have an investor and a partner that shares and supports our vision."

"We are very excited about the capabilities that Sensei brings to our valued Utility customers" commented Raj Anand, President and CEO of Southern States, LLC. "The inherent flexibility of the Sensei platform to provide out-of-the-box product applications, as well as configure-to-order solutions addressing utility-specific challenges, will be a valuable asset to our customers."

About Sensei Solutions

Sensei Solutions is a leading Smart Grid Solutions provider that enables utilities to achieve greater operational efficiencies, improve asset reliability and address growing compliance mandates. Sensei provides hardware, software, services and domain expertise to deliver advanced solutions that empower utility customers to continuously monitor and manage their generation, transmission and distribution assets over a single unified enterprise platform. Sensei has numerous deployments with leading utilities in the US. For additional information, please visit www.sensei-solutions.com

About Southern States

With origins that date back to 1916 Southern States, LLC has developed a reputation of being "The Quality Name in High Voltage Switching". As a world leader in the design and manufacture of equipment for high voltage networks, Southern States products include High Voltage Current Measurement Sensors (CMD®), Transmission Line Fault Detection Systems (**Smart Tap®**), Reactor Switchers, Capacitor Switchers, Circuit Switchers, Load & Line Switchers, and a complete line of Disconnect Switches and related accessories. For additional information please visit www.southernstatesllc.com